



## **Spend more now – Spend much less later on**

It is a given that all companies have an incentive to be efficient with their spending and to a certain degree comparing bids from multiple suppliers can reveal ways to save money up front. But in such a process the following costs should also be considered:

- The cost of new products not being ready to launch as predicted.
- Lost opportunity cost when products get launched late.
- Costs associated with high reject rates in production testing.
- The cost of hot patches, software bug fixes, ECN, ECO and PCN implementations in production and in field upgrades.
- The cost of product down time, violations of service level agreements.
- Delays in payments from customers while 'issues get corrected'.
- Costs to recover reputation due to deployment of an unreliable product.
- Direct costs associated with product recalls.
- Liability for unintended consequences due to sub-optimal product behaviors, failures, false alarms, etc.
- Lost sales productivity due to protracted 'problem-solving'.

AimValley takes quality, reliability, and accuracy seriously. We may cost more than others up front but we strive to be the lowest cost and most profitable part of your business. Trouble free = more opportunity.

### Why AimValley?

AimValley is a reliable provider of Edge technology since 2003, delivering solutions for:

- High speed data processing applications
- Complex FPGA-based accelerated systems
- High speed, low power hardware equipment
- Robust embedded software
- Early adopter of Acceleration Technology

### Joint Development

Achieving your goals requires you to constantly adapt to new technologies. Based on your requirements, we design solutions and ways to jointly implement them.

### Tailor-made Solutions

We collaborate with you to deliver your desired solution (complete product or only part of the development).

### Fast-Track Development

Taking advantage of re-usable designs and IP enables us to develop your solution on a fast track.

### Innovative Solutions

AimValley is continuously looking for alternative and optimized ways of designing high-tech products. We have an extensive patent library.

### Phased Approach

Our design process is structured to successfully take your product from concept to production and flexible enough to allow you to leverage any of our services on a standalone basis.

### Certification

AimValley is experienced in certifying products or systems, such as EMC/ESD, CB and CE.

### Life Cycle Management

We offer life cycle management for the design and/or the product. This includes maintenance and component obsolescence management.

### Quality Focus

- Outstanding track record of on-time delivery
- Best in Class Designs – Time, Budget & Quality
- ISO9001, ISO140001, Ecovadis Platinum CSR